BRANCH MANAGER
EDINBURGH PRESTONFIELD BRANCH
RICHMONDS PLUMBING & HEATING MERCHANTS LIMITED

Lead a successful Branch. Drive growth. Shape the future of Richmonds in Edinburgh.

Richmonds Plumbing & Heating Merchants is one of Scotland's leading independent plumbing, heating and bathroom merchants. At Richmonds, our people matter. Established in 1886, we pride ourselves on delivering excellent service, building long-term customer relationships and creating an environment where our colleagues can develop and succeed. We are looking for an experienced, commercially-minded Branch Manager to lead our established Edinburgh Prestonfield Branch and play a key role in our continued growth.

This is an excellent opportunity for an ambitious individual with industry knowledge, strong leadership skills and a passion for delivering outstanding customer service. You'll have the autonomy to run your branch, build on an existing loyal customer base, develop new customer relationships, develop your team and drive sales performance while being supported by an experienced Head Office management team.

The Role

As Branch Manager, you will be responsible for the organisation and running of the Edinburgh Prestonfield Branch. This role includes but is not limited to:

- driving Branch sales, profitability and business development opportunities;
- building and maintaining strong relationships with new and existing customers;
- working closely with senior management to achieve company objectives and Branch growth targets;
- leading, motivating and developing the Branch team to achieve excellent performance;
- delivering excellent customer service and ensuring consistently high standards are delivered throughout the Branch staff;
- managing stock levels, availability and stock control in collaboration with the Commercial Manager;
- ensuring company procedures, systems and operational standards are followed by all Branch staff;
- responsibility for Branch Health and Safety; and
- managing branch administration, paperwork, telephone enquiries and email correspondence as necessary to fulfil the role of Branch Manager.

About You

We are looking for a candidate who combines strong leadership skills with a commercial mindset and a customer-first approach.

You will ideally have:

- previous management experience within a plumbing, heating, builders' merchant or similar trade environment;
- excellent knowledge of plumbing and heating products;
- a proven track record of driving sales growth and customer retention;
- the ability to build strong relationships with customers, suppliers and colleagues;
- a proactive and results-focused attitude;
- strong leadership and team development skills;
- excellent organisational and time-management skills;
- a commitment to maintaining high Health & Safety standards.

A full, clean UK driving licence is essential to this role.

What we offer

Salary: Competitive, dependent on experience.

Benefits: Branch Manager Discretionary Bonus Scheme; employer pension contributions; life assurance; and 18 days' annual leave and 10 public holidays.

Hours: 42 hours per week, Monday to Friday 8am to 5pm and every second Saturday 8am to 12pm (subject to Branch opening times).

Interested?

To express an interest in this opportunity, please send your CV and a brief covering email to:

Lisa Daniels, HR & Corporate Compliance Manager at lisa.daniels@rphm.co.uk.

Closing date for applications: 30 November 2026